

Serving communities, saving communities amid a changing industry

Mid-West Electric Consumers Association

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Mark A. Gabriel
Administrator and CEO



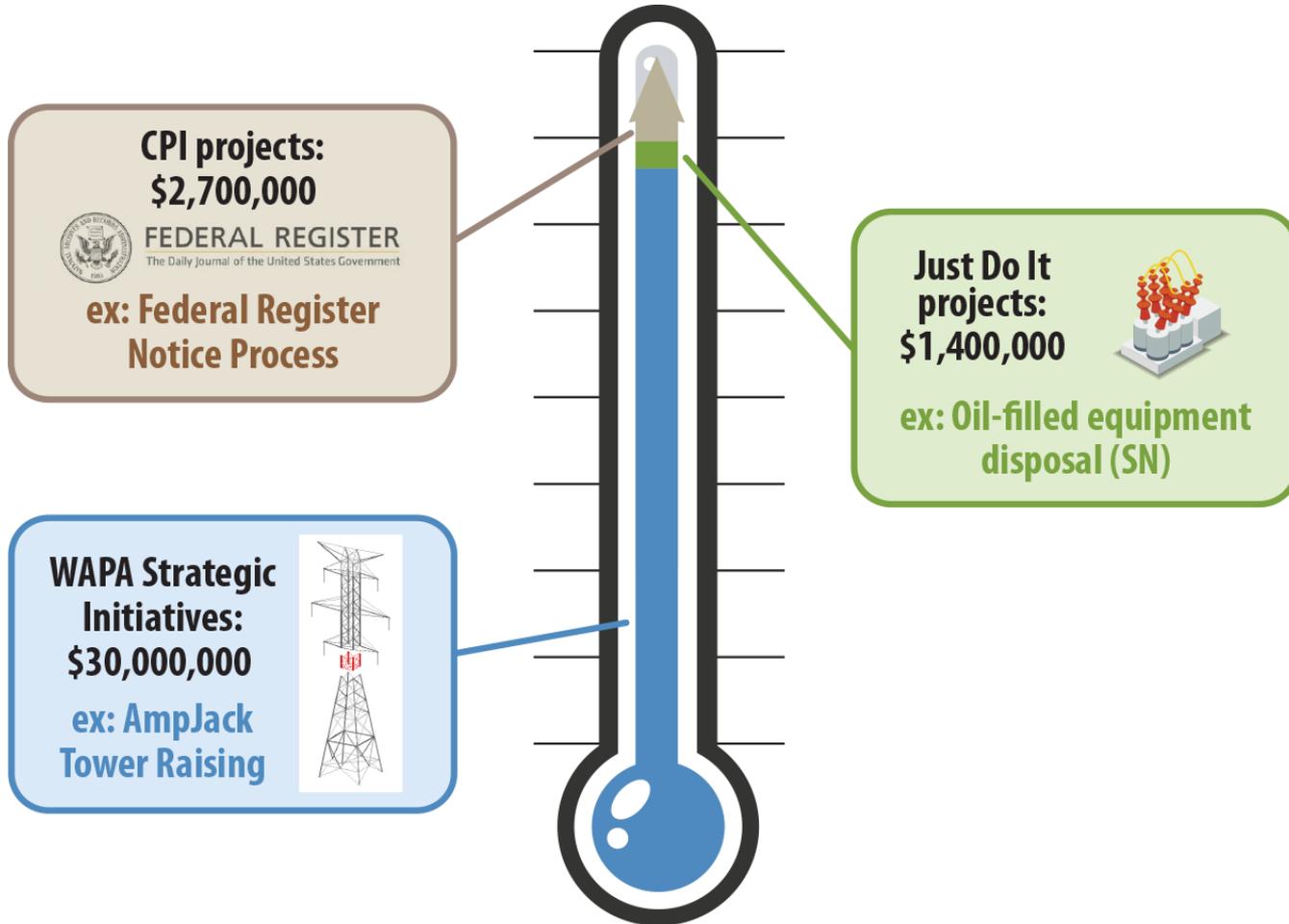
Valley City video



Accomplishments



Cost containment



WAPA cost savings and avoidance: \$34,000,000 as of March 31, 2017

New administration

- Formal transfer of government
- Political appointee turnover
- WLO activity
- Transparency hearings
- Senate Committee voted 17-6 approving Dan Brouillette as Deputy Secretary
- Waiting on confirmation



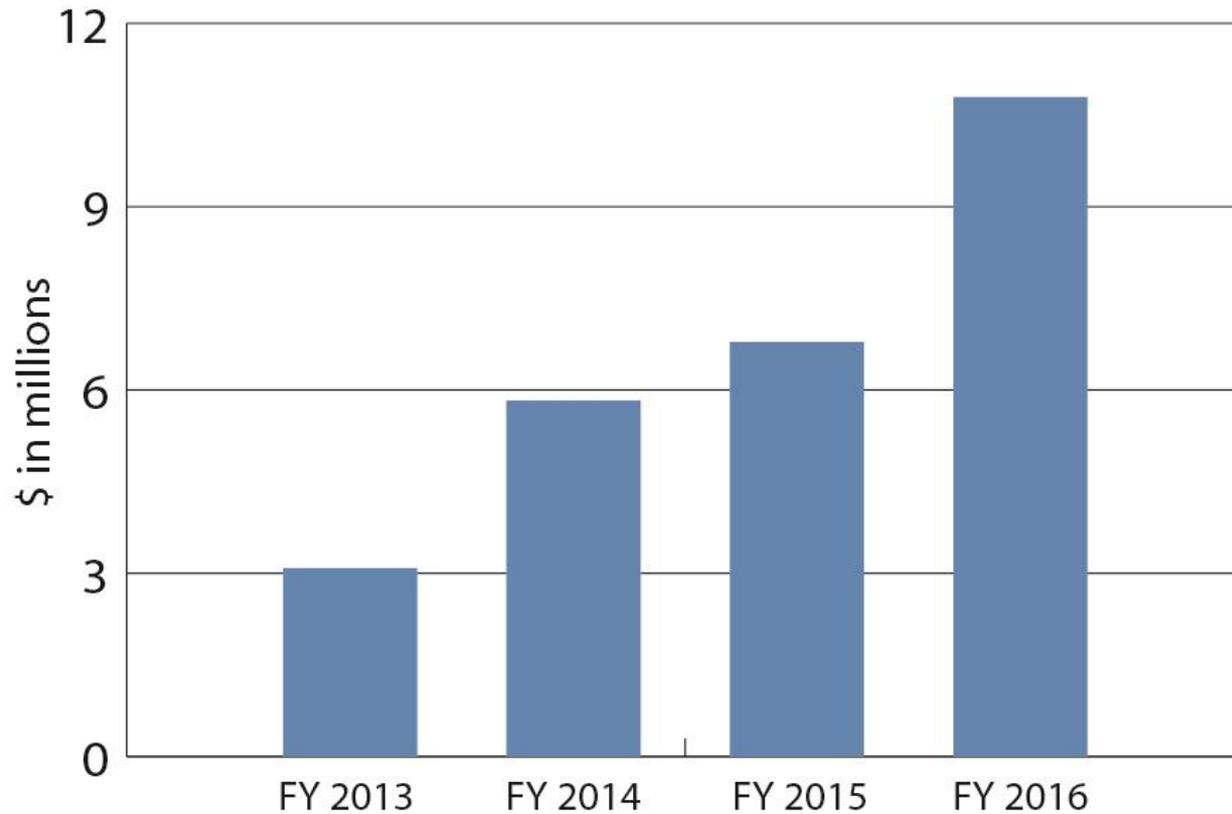
Physical security

- Consolidated in 2013
- All-hazards approach
- Assessing all subs
- 203/319 complete
- Tripled investments since 2013



Physical security

WAPA's Security Spending



Cybersecurity impacts

- Increasing threats
- Increasing requirements
- Audit load
- Management oversight
- Increasing security program scope



Dialogue is key



Needles video



Key takeaways

*Focus on value and business excellence.
Be aware of industry trends and changes.
Continue delivering on mission.*



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